



Ross at Prairie Avenue, Dallas 4, Texas · TAYlor 3-8194

May 4, 1965

Mr. T. Nelson
Systems Consultant
Box 1546
Poughkeepsie, New York 12603

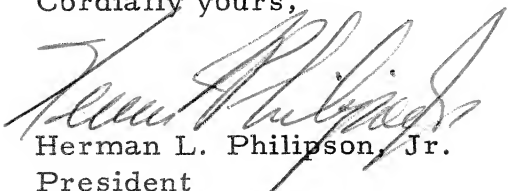
Dear Mr. Nelson:

Thank you very much for your inquiry about the Electronic Retina Character Reader.

Perhaps you will be willing to detail your application for optical character recognition. This will help us determine whether we can fulfill your requirements. Please send us samples of the documents you wish to read together with the daily volume of each type, and the make and model of your computing equipment. If only selected portions of the documents are to be read, please mark these areas on the samples.

With this information, it will be possible to give you a more specific reply. Following that, we will be happy to meet with you personally at your convenience for a detailed discussion of your program.

Cordially yours,



Herman L. Philipson, Jr.
President

pm